# Omnichannel-as-a-Service for Global Brands

A modular, mobile-first platform connecting consumers, stores, and associates

## **Our Story**

NewStore was founded by commerce visionary Stephan Schambach. His first company Intershop launched the first-ever online store in 1992. Then, he put ecommerce in the cloud at Demandware, now Salesforce Commerce Cloud. He took both companies public before setting out once more to transform retail — this time with the first Omnichannel-as-a-Service platform.

## What We Do

The **NewStore Omnichannel Platform** is a modular, mobile-first solution built on MACH principles for global brands that want to accelerate their digital transformation. We combine POS, order management, clienteling, inventory, and native shopping apps, making it easy for brands to deliver amazing customer experiences everywhere.

#### • Omnichannel-as-a-Service

An API-first platform built on modern microservices-based cloud infrastructure. Our composable architecture integrates seamlessly with other systems and services and allows for continuous innovation as retail market conditions evolve.

#### • Omnichannel Data

Consolidated and enriched inventory, customer, and order data across all channels. All this actionable data is made available at the store, consumer, and HQ level in real-time and on a global scale, providing the most complete omnichannel solution.

#### • Experience-First

Intuitive apps for everything from store and corporate retail operations to consumer shopping. Purpose-built and native, our core systems make it easy for sales associates to deliver delightful omnichannel retail and for customers to experience it.

## **Platform Components**

#### **Mobile Point of Sale**

- All POS Transactions
- Endless Aisle & Mixed Cart
- Clienteling & Remote Selling
- Store Fulfillment & BOPIS
- Store Inventory Management

#### **Omnichannel Management**

- Order Management
- Omnichannel Available to Promise
- Store & Associate Management
- Real-time Omnichannel Insights
- Promotions Management



#### **Native Shopping Apps**

- Native iOS and Android Apps
- Native Video
- Personalized Notifications
- Digital Loyalty Cards
- Streamlined Checkout
- Cloud-based CMS

#### SaaS Omnichannel Cloud

- MACH-based Architecture
- Composable Integrations
- Flexible Payment Processing
- SOC2, GDPR & PCI Compliant

### What Our Customers Say



# 🔼 B U R T O N

"The Burton and NewStore relationship is a true partnership. NewStore has listened to our business needs and delivered."

Brian McAllister, Global DTC Operations Manager, Burton



# GANNI

"Using the NewStore Omnichannel Platform allows us to operate stores on the lightest tech stack I've ever seen."

Anders Lindberg Madsen, Solution Architect & Integration Manager, GANNI



# **G-STAR RAW**

"The results of the app have exceeded our expectations and we're very happy with the collaboration."

Jeffrey Duyvesteign, Former Global E-commerce Manager, G-Star RAW



# **UNTUCK**it

"What NewStore has built makes our store associates more productive and our stores more profitable."

Aaron Sanandres, Co-Founder & CEO, UNTUCKit

### **NewStore Impact**

37%

Of units shipped from stores 18%

Of store orders from endless aisle **26**%

Lift in store conversion

**3**X Boost in

AOV on mixed cart transactions **9**x

Increase in customer data capture 7x

Increase in app conversion rates

## About NewStore

NewStore provides Omnichannel-as-a-Service for retail brands worldwide that want to accelerate their digital transformation. Built with MACH principles, NewStore allows brands to easily deliver amazing shopping experiences that store associates and consumers love. Its mobile-first, modular cloud platform includes POS, order management, clienteling, inventory, and native shopping apps. NewStore customers such as Burton, Faherty Brand, G-Star RAW, Marine Layer, Roots Canada, UNTUCKit, and Vince benefit from the most complete, global omnichannel retail solution available — now supercharged with Tap to Pay on iPhone. The company is backed by General Catalyst, Activant Capital, and Salesforce Ventures. Learn more at www.newstore.com

## **Contact Us**

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**Selected Customers** 

